



Calgary - Montreal - Moscow - Toronto

CERBA Canada Eurasia Russia
Business Association

КАРАЕ - Канадская деловая ассоциация в России и Евразии
AACRE - Association d'affaires Canada Russie Eurasie

The **6th** Annual Global Energy Matters Conference Russia, Kazakhstan, and Ukraine

Conference Focus

The goal of this CERBA conference is to provide participants with the opportunity to increase and share their knowledge about oil and gas sector opportunities existing in Russia, Kazakhstan and Ukraine; analyze the key practical aspects of developing business in the region; create opportunity for interactive discussion and to enhance and strengthen the bilateral business relations and cooperation between Canada, Eastern Europe and Central Asia. This conference is designed not only to educate and inform, but also to encourage meaningful dialogue between seasoned presenters and interested peers, to expand networking opportunities, and to create favourable settings for further business promotion and development.

PLAN to attend if you are interested in:

- Business environment and structural changes in Eurasian/Russian the O&G industry
- Russia/Kazakhstan/Ukraine: current investment climate
- Canada's Role in Future G8 Energy Issues
- Financing options for Canadian businesses
- Investors' protection
- Mergers & Acquisitions
- Tax and legal updates
- Gas Exploration and new field development
- Tenders
- Oil and gas technology transfer
- Future potential for LNG projects in Russia
- Developing Russia's LNG Facilities
- Development of new export routes for oil & gas
- Improved networking opportunities
- Transportation and logistical services, alternative shipping practices
- Provision of registrations, licenses and permits
- Risk Mitigation
- Real Case Studies
- Small, mid and large Canadian O&G contractors, suppliers and manufacturers of services
- (oilfield, support, auxiliary) and equipment
- Canadian Trading and business facilitation companies
- Canadian E&P companies
- Canadian banks, financial, investment & professional service companies
- Russian/Eurasian E&P companies
- Russian/Eurasian O&G contractors, suppliers and manufacturers of services and equipment
- Senior and mid-level executives and managers in business development, sales & marketing, corporate strategy, planning and performance

CERBA Members: \$175.00

CERBA Non-members: \$275.00

Reception follows from 17:00 – 20:00

8:00 - 16:50 - June 12, 2006

255 Barclay Parade SW
Sheraton Suites Eau Claire
Calgary, Alberta



International Trade
Canada

Commerce international
Canada

Trade Commissioner Service, International Trade Canada

A global trade service covering 140 offices abroad and 12 regional offices in Canada staffed by over 900 trade commissioners. Six core services: Market research, key contact search, visit information, face-to-face briefings and trouble shooting.

www.inforexport.gc.ca



Alberta Economic Development

The International Offices and Trade Division of Alberta Economic Development (AED) provides targeted advice, information, market intelligence and services to Alberta manufacturing and service companies wishing to export. The Energy Industries and Services Branch, within the International Offices and Trade Division, works with the private sector, associations and other governments to promote Alberta business products and services in international markets through incoming missions, trade shows, outgoing missions and trade opportunities. AED also maintains foreign office locations in Beijing, Hong Kong, Seoul, Taipei, Tokyo, Munich, Mexico City and London.

www.alberta-canada.com



Export Development Canada

Export Development Canada (EDC) provides financing and insurance to help Canadian exporters and investors expand their international business. EDC helps 7000 Canadian companies and their global customers in up to 200 markets worldwide each year. EDC is financially self-sustaining and is a recognized leader in financial reporting, economic analysis and human resource management.

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Foremost Industries



Foremost is a diversified manufacturer of vehicles, drills, parts & tooling for water well, construction, mineral exploration, seismic, oil & gas and geotechnical & environmental applications.

www.foremost.ca



KUDU Industries

Kudu Industries Inc. is a leading manufacturer and global distributor of oilwell Progressing Cavity Pumping systems, downhole production tools and power generation units. Approximately 40% of Canada's oil wells now use PCP's for artificial lift, and Canada is 80% of the World market for this technology. Headquartered in Calgary, Alberta, the company also has locations in Alberta, Saskatchewan, Kazakhstan and Australia, and distributors in the US, Colombia, Russia, Venezuela, Japan and the Middle East with installations around the world.

www.kudupump.com



Trican Well Service Ltd.

Trican Well Service Ltd., headquartered in Calgary, Alberta, Canada, provides a comprehensive array of specialized Well Services and Production Services to the upstream oil and gas industry. Our Well Services Division provides drilling, completion, stimulation and reworking of oil and gas wells. Our Production Services Division provides coiled tubing, fracturing, nitrogen pumping, cementing, and acidizing services. Through these Divisions, Trican currently maintains operations in Western Canada, Russia and Kazakhstan. Since its public offering in December 1996, Trican has invested almost \$252 million in new equipment and operating facilities, expanded the operations scope and added new services, to become the 2nd largest well servicing company in Western Canada.

www.trican.ca



Transera International Logistics Ltd.

Transera's freight forwarding and logistics expertise has made its reputation managing project logistics in the Oil/Gas, Windmill and Mining markets. Transera is also an industry leader in freight logistics to the C.I.S., where the company has been actively involved in shipments of project cargoes since 1989. Transera coordinates global dimensional heavy lift shipments via air, land and sea, including the chartering of ocean vessels, aircraft and specialized land transport. By matching our expertise with personal attention to every detail, Transera has become a company trusted worldwide to deliver on time and on budget.

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8:00 – 8:30 **Registration and Refreshments**

8:30 – 8:40 **Conference Opening Remarks**

Paul Drager

Partner

Macleod Dixon LLP – Calgary, Canada

Director – CERBA National Board of Directors

CERBA Charter Sponsor

8:40 – 8:45 **Welcoming Remarks on behalf of CERBA – Calgary Regional Office**

Jim Chernyk

VP Sales

Foremost

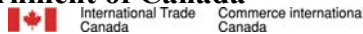
Industries Inc. – Calgary, Canada

Chairman of the Calgary CERBA Board

Conference Silver Sponsor



8:45 – 8:55 **Welcoming Remarks on behalf of the Government of Canada**



Michael Reshitnyk

Head of Trade Section - Eastern Europe Division

International Trade Canada – Ottawa, Canada

Conference Silver Sponsor

SESSION ONE: RUSSIA

8:55 – 9:15 **Energy (In)Security & Business Opportunities in Russia.**

Jacob Kunzer

Trade Commissioner

Canadian Embassy in Moscow, Russia

9:15 – 9:35 **Russia – Canada Economic Cooperation and Prospects**

Nicolai Vladimir

Deputy Director, N.A. Department, Russian Ministry of Foreign Affairs, Moscow

9:35 – 9:55 **Business Opportunities in Russia**

Alexei Shalin

President

Konstand

9:55 – 10:15 **Sent to Siberia: In 15 Minutes, 15 Years of Transporting Materials And People to Russia's Far East**

Stefan Simek

Partner

Ferguson Simek Clark

10:15 – 10:45 **Networking Coffee Break**

10:45 – 11:05 **Rafael Nuriev**
President
Siberian Service Company

11:05 – 11:25 **New opportunities to conduct business with/in Russia**
Yuri Ermakov
Trade Specialist
Russian Trade Mission in Canada

11:25 – 11:45 **Doing Business in Russia**
Dmitry Tsvetkov
Manager
Pricewaterhousecoopers
CERBA Charter Sponsor

11:45 – 12:15 **Questions and Answers**

12:15 – 12:50 **Networking Luncheon**

12:50 – 13:15 **Luncheon Key Note Speaker**
Ice, the Last Frontier

Harry Heuser

Director, Baltic LNG,

Petro-Canada, London/Calgary

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SESSION TWO - UKRAINE

13:15 – 13:35 **Oil and Gas Sector of Ukraine – Today and In the Future**

George Grushchenko
Trade Commissioner
Canadian Embassy In Kiev, Ukraine

13:35 – 13:55 **Specifics of Licensing in the Oil and Gas Sector Of Ukraine**

Stepan Lyzun
1st Deputy Minister
Environmental Protection of Ukraine

13:55 – 14:15 **Prospective of the Oil and Gas Sector Development Based on the Production Sharing Agreement**

Volodymyr Ingashchenko
Former Deputy Minister Of the Economy
Ukraine

14:15 – 14:35 **Equipment for Gas Transport and Prospective for Joint Production**

Mykola Iaroshenko
Deputy Director General
Joint Stock Company – “Fakel”, Ukraine

14:35 – 14:50
Questions and Answers

14:50 – 15:10 **Evolution of the financing market in Russia, and EDC's response**

Rod Lever
Regional Manager
Export Development Canada, Ottawa, Canada

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SESSION 3 - KAZAKHSTAN

15:10 – 15:30 **Kazakhstan Oil and Gas Market Overview**

Artur Iralin
Trade Commissioner
Canadian Embassy in Almaty, Kazakhstan

15:30 – 15:50 **Doing Business in Kazakhstan**

Hans Gjerdrum
Director, International Business Development
KUDU Industries



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15:50 – 16:10 **Research Opportunities in the Global Partnership Program**

Rana Pudifin
Manager, Client Services and Outreach
Global Partnership Program – Ottawa, Canada

16:10 – 16:20
Questions and Answers

16:20 – 16:40 **Short Sponsor Presentations**



International Trade
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16:40 – 16:50 **Conference Closing Remarks**

Paul Drager
Partner
Macleod Dixon LLP – Calgary, Canada
Director – CERBA National Board of Directors
CERBA Sponsor